

Acquisition Update

Your Source For Federal Health Care Contract Information

October/December 2005
Volume 4, Number 4

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We would like your comments!
What topics do you want
covered? What information do
you want to see? Please contact:

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Department of Veterans Affairs

Jan R. Frye

Newly Appointed Deputy Assistant Secretary for Acquisition and Materiel Management



Jan R. Frye was appointed as the Deputy Assistant Secretary (DAS) for Acquisition and Materiel Management, U.S. Department of Veterans Affairs, on September 4, 2005. As the DAS of one of the largest acquisition and materiel management programs in the Federal Government, he manages and oversees the development and implementation of policies and procedures for department-wide acquisition and logistics programs supporting all VA facilities. His responsibilities include management of VA's National Acquisition Center in Hines, Illinois, and the Denver Distribution Center.

Prior to his current appointment as the DAS, he served as the Chief of Contracting, Department of Transportation Federal Motor Carrier Safety Administration.

He is a retired U.S. Army Colonel, where he served in senior acquisition and logistics position. He served as the Principal Assistant Responsible for Contracting, the senior acquisition executive, in Eighth U.S. Army/U.S. Forces Korea and in the U.S. Army

Military Surface Deployment & Distribution Command. He was the Deputy Principal Assistant Responsible for Contracting, U.S. Army Corps of Engineers. He served as the commander of two Department of Defense acquisition commands in the United Kingdom and Minneapolis, Minnesota. He also served as the Deputy Commander, Rock Island Arsenal, Illinois.

Mr. Frye, a native of Chester, Nebraska, entered the Army in 1973 as a Distinguished Military Graduate from the University of Nebraska-Kearney Reserve Officer Training Corps program. He holds a B.A. degree in Education from the University of Nebraska, a M.S. degree in Contracting & Acquisition Management from the Florida Institute of Technology, and a M.S. degree in National Resource Strategy from the National Defense University. He is also a graduate of the U.S. Army Command and General Staff College, the Defense Systems Management College, and the Industrial College of the Armed Forces. He holds the Acquisition Professional Development Program's highest certification in program management and contracting.

VA's FY 2004 Socioeconomic Achievement Awards Program Winners

By: Scott Denniston, Director, Office of Small & Disadvantaged Business Utilization

I would like to use this opportunity to recognize and congratulate VA's Fiscal Year 2004 Secretary's Socioeconomic Achievement Awards Program winners. These organizations have established themselves as demonstrative small business advocates. On behalf of America's small businesses, we thank them for their continued support.

While these accomplishments represent the collective effort and commitment of many acquisition professionals, I would like to single out Dean Harrell, the Chief Logistics Officer, and the acquisition professionals in VA's Southeast Network (VISN 7) for their first place finish is the all important service-disabled veteran-owned small business category for special mention. VISN 7 reported expenditures with service-disabled veteran-owned small business totaling 4.50 percent of all dollars reported. What is most impressive is that the \$11.5 million reported by VISN 7 represents approximately 10 percent of VA's total dollars spent with service-disabled veteran-owned small businesses. In addition, VISN 7 exceeded six of the Secretary's seven socioeconomic goals. Now there is something to brag about!

I recently had the privilege of attending the socioeconomic awards presentation ceremony with Secretary Nicholson in the NY/NJ Healthcare Network (VISN 3). In his remarks, Secretary Nicholson looked to the statistics to prove the point that small business is the great engine that drives America's economy. The Secretary said, as the saying goes, "The business of the America people is business." He noted that small businesses represent over 99 percent of all employers and employ over half of the country's private sector workforce. They create three of every four new jobs and generate the majority of American inventions and innovations.

Secretary Nicholson's small business message is powerful. "America's estimated 25 million small businesses are critical to our country's prosperity.

Historically, they have been the bedrock of our economic system. From the likes of Paul Revere's silver shop on, they have defined our past. Today, they are building our present...and they will, undoubtedly, influence our economic future.

"You and I know, too, that small business sustains VA's business—serving America's veterans and their families. Small business is our partner in providing the services and supplies that underwrite our network of care. They help us fulfill our mission 'to care for him who shall have borne the battle, and his widow and his orphan.'

"President Bush and I recognize and respect their value to our Government and our way of life. And under this Administration, VA is committed to supporting their growth and prosperity.

"Today's Socioeconomic Achievement Awards highlight the fact that when VA partners with small business, we serve not only veterans, but the community at large...and in a greater sense, the country-at-large.

"We become an agent for economic growth by contribution to local communities. And we position ourselves to create a more wide-reaching and effective VA. Our partnerships with business maximize the ways in which we can do more and provide more—more care to veterans...more assistance to families...and more support to our free enterprise system. Clearly, each of you is heavily invested in that effort."

The Office of Small and Disadvantaged Business Utilization extends our congratulations and sincerest appreciation to the FY 2004 Secretary's Socioeconomic Achievement Awards Program winners:



FY 2004 SOECIOECONOMIC AWARD WINNERS*

Veterans Health Administration

Service-Disabled Veteran-Owned Small Business:

VA Southeast Network (VISN 7) – 1st Place (4.50%)

VA Capitol Health Care Network (VISN 5) – 2nd Place (3.01%)

VA Sierra Pacific Network (VISN 21) – 3rd Place (2.79%)

Veteran-Owned Small Business:

VA Capitol Health Care Network (VISN 5) – 1st Place (9.52%)

VA Great Lakes Health Care System (VISN 12) – 2nd Place (8.00%)

VA Heart of Texas Health Care Network (VISN 17) – 3rd Place (7.88%)

Small Business:

VA Capitol Health Care Network (VISN 5) – 1st Place (57.42%)

VA Mid-Atlantic Health Care Network (VISN 6) – 2nd Place (46.53%)

VA Southeast Network (VISN 7) – 3rd Place (44.62%)

Small Disadvantaged Business:

VA Southeast Network (VISN 7) – 1st Place (12.32%)

VA Sierra Pacific Network (VISN 21) – 2nd Place (9.70%)

VA Capitol Health Care Network (VISN 5) – 3rd Place (8.68%)

Section 8(a):

VA NY/NJ Veterans Healthcare Network (VISN 3) – 1st Place (19.45%)

VA Great Lakes Health Care System (VISN 12) – 2nd Place (14.16%)

VA Southwest Health Care Network (VISN 18) – 3rd Place (12.49%)

Women-Owned Small Business:

VA Mid-Atlantic Health Care Network (VISN 6) – 1st Place (9.99%)

VA NY/NJ Veterans Healthcare Network (VISN 3) – 2nd Place (8.12%)

VA Capitol Health Care Network (VISN 5) – 3rd Place (7.91%)

Historically Underutilized Business Zone (HUBZone) Small Business:

VA Southwest Health Care Network (VISN 18) – 1st Place (11.70%)

VA Great Lakes Health Care System (VISN 12) – 2nd Place (9.21%)

VA NY/NJ Veterans Healthcare Network (VISN 3) – 3rd Place (7.66%)

Superior Support of Small Business Programs (exceeded Secretary's Goals in 6 or 7 of the 7 socioeconomic categories):

VA Capitol Health Care Network (VISN 5) – exceeded 7 socioeconomic categories

VA Southeast Network (VISN 7) – exceeded 6 socioeconomic categories

Outstanding Support of Small Business Programs (exceeded Secretary's Goals in 5 of the 7 socioeconomic categories):

VA Southwest Health Care Network (VISN 18) – exceeded 5 socioeconomic categories

VA Central Office Activities

Outstanding Support of Small Business Programs (exceeded Secretary's Goals in 5 of the 7 socioeconomic categories):

VA National Cemetery Administration – exceeded 5 socioeconomic categories

Set your expectations high; find men and women whose integrity and values you respect; get their agreement on a course of action; and give them your ultimate trust.

-- John Akers



On The Green

The New Energy Bill and VA Procurement

On August 8, 2005, President George W. Bush signed into law the Energy Policy Act of 2005 (H.R. 6), the first comprehensive energy legislation enacted in more than a decade. Title I, Section 104, has a direct impact on the Department of Veterans Affairs (VA) and the procurement of energy efficient products. This includes Energy Star® products and products designated by the Federal Energy Management Program (FEMP) of the Department of Energy (DOE) “as being among the highest 25 percent of equivalent products for energy efficiency.” In order to meet the requirements of the new law when it comes to an energy-consuming product, VA must purchase an Energy Star® or a FEMP-designated product. There are two exceptions to this rule: if the Energy Star® or a FEMP-designated product is not cost-effective over the life of the product taking energy cost savings into account or no Energy Star® or FEMP-designated product is reasonably available that meets VA’s functional requirements. These products must also be considered during acquisition planning. Energy efficiency criteria that are consistent with the criteria used for rating Energy Star® and FEMP-designated products must be incorporated into the specifications for all procurements involving energy consuming products and systems, as well as into the factors for evaluation. VA acquisition professionals should be familiar with these requirements as the purchase of Energy Star® and energy efficient products is already mandated by a number of Executive Orders, the Federal Acquisition Regulation, and VA Directive and Handbook 0052, Affirmative Procurement, Recycling, and Waste/Pollution Prevention Programs. Additional guidance will be forthcoming from DOE and VA. For listings of Energy Star® and FEMP-designated products, visit: <http://www.energystar.gov/products> and <http://www.eere.energy.gov/femp/technologies/eeprducts.cfm>. For more information about these programs or requirements, contact Barbara Matos in the Office of Acquisition and Materiel Management at (202) 273-6121 or barbara.matos@va.gov.



Paradigms of Success

By: Howard Swartzman, Acquisition Resources

For many years, I believed that the measure of how successful a leader was on the job was in large part directly related to how much what they did on the job was missed when they were no longer there. You know, the old “Boy, they are sure going to miss me when I’m gone!”

In 1990, I received a letter from a young Navy petty officer serving in the Gulf. This individual was one of a group of Navy Corpsman that I had supervised for many years and trained to provide direct combat medical support to a Marine Corps tank battalion.

The letter spoke of the combat operations in Kuwait and Iraq, of how the members of the medical department were doing. However, when it came to the end, it concluded simply; “We are running the BAS (battalion aid station) just the way you taught us. We miss not having you with us but are all glad that you don’t have to be here.”

When it comes to professional leadership and supervision, no words ever written to me before, or since, have touched my senses so deeply. They remain to this day indelibly in my memory.

I realized then, as I hope each of you will realize at some point in your own career, a leader’s goal should be to lessen the dependency of others upon them through efficient and effective training, guidance, and coaching.

That in this regard, the true measure of a leader’s success will never be how much what they did is missed when they are no longer there, but how much those left behind no longer need them to be there.

*This is Howard’s last *Paradigms of Success* article as he will become a private citizen January 2006. His counsel and wisdom will be sorely missed by all. Best wishes for a long and prosperous retirement Howard!*

"Time" and Contracting

By: Howard Swartzman, Acquisition Resources

I always went under the impression that 12:00 PM was Noon, and 12:00 AM was Midnight. But, it might be of significant value to understand that this can be a confusing issue to some, and obviously was to one offeror.

First, a bit of "timely" background on this topic, that has been extracted from the online encyclopedia, Wikipedia: http://en.wikipedia.org/wiki/12-hour_clock

"According to the actual meaning of the terms ante meridiem (am) and post meridiem (pm), as well as standards bodies such as the [National Institute of Standards and Technology](#) in the United States, noon (which falls precisely at the meridiem or celestial meridian) is neither am nor pm, because noon is neither before nor after itself. Despite this definitive logic, it is common practice in the United States to treat noon as 12:00 pm. This has been justified as a convention because the hour from 12:01 pm through 12:59 pm comes immediately afterwards (or post) the meridiem. Following this logic, in the United States it is common practice to treat midnight (which also falls precisely at the celestial meridian) as 12:00 am. These conventions nevertheless can be confusing, because the hour immediately following 11:00 am is noon, not midnight. As a result of the confusion (and technical inaccuracy) of these conventions, it is clearest if one refers to "noon" or "12:00 noon" (rather than to 12:00 pm) if one wishes to express a reference to midday. References to midnight remain problematic because its usage could refer either to the midnight at the start of the day referenced or the midnight at its end. (This problem occurs even if one employs the inaccurate and confusing term 12:00 am.) It is therefore best to employ additional context clues to indicate timing in such circumstances. Some style policies suggest "12:00 n" for noon and "12:00 m" for midnight, but this conflicts with the older tradition of using "12:00 m" for noon (Latin meridiem), and "12:00 mn" for midnight (meridiem nocte). It also does nothing to correct the ambiguity inherent in references to

midnight without additional context clues. Because of the confusion possible with midnight, some [legal contracts](#) start or end at 12:01 am, which removes the uncertainty. Similarly, [airplane](#) and [train](#) schedules avoid midnight, using 11:59 pm for arrivals and 12:01 am for departures. Use of the [24-hour clock](#) avoids this problem entirely."

Now on to the protest, where an offeror contended 12:00 PM was midnight and not noon, and as a result, had their offeror erroneously rejected as late. Perhaps fortunately for the Government Accountability Office (GAO), in Linguistics Systems, Inc., B-296221, the Comptroller General really did not have to decide upon the official or legal meaning of 12:00 PM, but was able to make a determination based upon another interesting circumstance in this case. Prior to the date and time established for receipt of quotations, the contracting officer had sent out responses to questions (posted questions and answers to the agency's website) to all potential offerors.

In one of the responses posted, the agency listed the closing time as 12:00 Noon, and the GAO said that was sufficient, because these responses served to amend the solicitation. Amend the solicitation? Yes indeed.

As stated by the Comptroller General, based upon earlier precedent decisions, "However, information disseminated during the course of a procurement that is in writing, signed by the contracting officer, and provided to all vendors, meets all of the essential elements of an amendment and--even where not designated as an amendment--is sufficient to operate as such. The "Questions and Answers" posting met this standard, and therefore became a part of the solicitation. It follows that the information in the posting was sufficient to establish, and to put LSI on notice, that 12 o'clock noon was the intended closing time." (citations omitted)

Bottom line - If you have to use "12:00," it should be identified to mean either "noon" or "midnight."

After all, could you imagine Gary Cooper in "High Post Meridiem" or Robert Stack in "12:00 AM/PM"?



JWOD Corner

*Celebrate the Javits-Wagner-O'Day (JWOD)
Program During National Disability Employment
Awareness Month!*

*By Stephanie N. Lesko, Public Affairs Specialist
Committee for Purchase From People Who Are Blind or
Severely Disabled*

October is National Disability Employment Awareness Month, and a perfect time to celebrate the Javits-Wagner-O'Day (JWOD) Program. This unique Federal procurement program employs more than 45,000 individuals who are blind or have other severe disabilities, enabling them to lead more productive and independent lives. Under the auspices of the JWOD Program, Federal agencies purchase quality products and services at a fair market price from JWOD-participating, community-based nonprofit agencies dedicated to training and employing individuals who are blind or have other severe disabilities.

According to President Bush, "All of our citizens should have the opportunity to live and work with dignity and freedom. Every October, we observe National Disability Employment Awareness Month, to recognize the talents, skills, and dedication of disabled Americans who are a vital part of our workforce."

Not only are people who are blind or have other severe disabilities a vital part of this country's workforce, under the JWOD Program they are also essential suppliers of SKILCRAFT® and other JWOD products and services to the Federal Government and Department of Veterans Affairs. The JWOD Program provides VA-specific items, such as internment flags, first aid kits, and oral care products; office supplies, such as pens and notepads; and food items that support Federal international relief feeding programs. The JWOD Program also performs a wide range of services. VA currently contracts with JWOD-participating agencies for medical transcription services, administrative services, warehousing/distribution, mail services, and janitorial/custodial services. The JWOD Program also has the capability to provide a wide

variety of other services, such as document imaging and document destruction.

National Disability Employment Awareness month provides Federal employees with the opportunity to recognize those individuals within their agencies who support the JWOD Program, and to learn more about JWOD capabilities that meet their procurement needs.

There are a number of different activities Federal employees may consider in order to recognize the JWOD Program, both in October or at any time throughout the year:

- ✓ Issue a Secretary Announcement recognizing the JWOD Program and National Disability Employment Awareness Month (examples of Announcements issued by other agencies can be found on the Committee's website, www.jwod.gov). A Secretary's Announcement expresses your high-level support for the JWOD Program to many Federal employees.
- ✓ Assist your Director or Commanding Officer in issuing a Memorandum of Support for the JWOD Program, which recognizes the Program's value, reinforces your agency's commitment to the Program, and informs Federal personnel of their responsibility to shop JWOD first (examples of Memoranda issued by other agencies can be found on the Committee's website, www.jwod.gov).
- ✓ Hold a National Disability Employment Awareness Month event with the JWOD Program as one of the main participants. JWOD resources, including videos, literature and speakers, are all available free of charge (contact jwodworks@jwod.gov for more information). Offer Continuing Education Units to acquisition professionals who attend.
- ✓ Host a JWOD Vendor Fair or exhibit to showcase JWOD product and service capabilities. Invite your JWOD contractors and/or other local JWOD-participating nonprofit agencies to attend and exhibit. Contact the JWOD Program at jwodworks@jwod.gov for assistance.



- ✓ Plan a “JWOD Appreciation Day” for your JWOD service crew (e.g., janitorial staff at Federal buildings, food service staff at military mess halls, administrative support services staff, etc.) Have your Secretary, Procurement Executive, Program Director or Commanding Officer present outstanding JWOD employees and participating nonprofits with certificates or plaques.
- ✓ Schedule a tour of a nearby JWOD-participating nonprofit agency for your agency’s decision-makers and/or purchasing staff.
- ✓ Offer JWOD training for purchase card holders and acquisition professionals (training kits are available from the JWOD Program) or arrange time for purchase card holders and acquisition professionals to visit the Federal Acquisition Institute’s Online University (www.faionline.com) to complete JWOD training for Continuing Education Units at their desks. Federal customers can also learn more about the JWOD Program in the Defense Acquisition University’s (DAU) online Acquisition 101 course (visit www.dau.mil for more information). Training is also available from JWOD Program personnel—contact jwodworks@jwod.gov to make arrangements.
- ✓ Link your Web site to the JWOD Program Web site (www.jwod.gov); design a page about the JWOD Program.
- ✓ Display JWOD information on posters and bulletin boards.

Please contact the JWOD Program if you require any assistance in planning a JWOD celebration at jwodworks@jwod.gov or visit www.jwod.gov for more information.

We cannot direct the wind but we can adjust the sails.

-- Anonymous



Small Business Awards

Staffing Services Awards

OMO Group, Inc., is a small disadvantaged veteran-owned business, providing quality health care services to the Federal Government for over 9 years on a local basis. The OMO Group provides pharmacists, pharmacist technicians, dentists and dental related services. The contract number is **V797P-7024A** and is effective August 15, 2005 through August 14, 2010.

Effective September 1, 2005 through August 31, 2010, **CRISARA Creative Therapy**, a small, disadvantaged, woman-owned, 8(a) company, was awarded contract **V797P-7015A** for music therapy. Music therapy is used within a therapeutic relationship to address physical, psychological, cognitive, and social needs of individuals.

Medical Equipment/Supplies Awards

Contract **V797P-4633A** was modified to include a new, state-of-the-art, wound closure device, Clozex that can be used to close many surgical incisions and traumatic lacerations. This device reduces anesthesia requirements, improves healing times, and mitigates scarring that are left when sutures or staples are used. The device was added to the **Excel Medical Supplies** contract, a small, woman-owned, disadvantaged business.

Retractable Technologies, Inc., a small business, was awarded contract **V797P-4817A** that is effective July 15, 2005 through July 14, 2010. This company provides syringes with a built-in safety mechanism, which activates before the needle is removed from the patient so that recapping and needle removal are eliminated, thus effectively reducing contamination.

Commercial Marketing Corporation, a small, service-connected, disabled veteran-owned business, was awarded contract **V797P-4827A** for a wide variety of orthopedic products. The available items under contract include systems for immediate post operative, post trauma, and rehabilitation needs. The company states the systems aggressively manage pain, swelling and range-of-motion, thus returning the patient to full function in a short period

of time. The contract effective dates are July 27, 2005 through July 26, 2010.

Contract **V797P-4831A** was awarded to **CNS, Inc.**, a small business. CHS provides the “Breath Right” nasal strips, which open the nasal passages allowing for easier breathing. Their advertisements claim that if the strips are properly placed on the nose, they can provide relief from colds and allergies as well as alleviate snoring. The contract is effective September 1, 2005, through August 31, 2010.

Echo Instruments, a small veteran-owned business, was awarded a contract that encompasses reusable surgical hand instruments for various surgeries such as cardiac, neurosurgery, ophthalmology, ENT, orthopedic and plastic surgery. The contract, **V797P-4839A**, is effective September 15, 2005, through September 14, 2010.

Other Awards

A contract was awarded to **Alumiramp, Inc.**, a woman-owned, small business, that manufactures portable ramps, platforms and handrails. The contract, **V797P- 3051M**, is effective July 1, 2005 through June 30, 2010.

Liquid Monitor, Inc., a small woman-owned business that distributes medical monitors for detailed diagnostics, was awarded contract **V797P-3067M**, which is effective September 1, 2005 through August 31, 2010.

Custom Packs, Sets and Kits Update

The VA National Acquisition Center (NAC) Federal Supply Service (FSS) began a pilot program to accommodate custom packs, sets and kits in January 2004. These packs are composed of pre-selected medical supplies that are used in various surgeries and other procedures. The program has seen much success to date for those facilities that have opted to go the FSS route. There are basically two options for accomplishing pack purchases through FSS. The first option is where the FSS contractor contacts the NAC directly and requests a given pack or packs be added to their FSS contract. This situation is normally where the vendor has been working with a given facility regarding initiating a pack situation

and then relays those requirements to the NAC FSS Contracting Officer, who then adds the pack or packs to the FSS contract. The other option is where a medical facility has a pack requirement that is forwarded to the NAC FSS, and the requirement is sent to all FSS pack suppliers, who then choose to add the pack or packs to their FSS or decline. The medical facility Contracting Officer then makes a best value decision as to which FSS contractor’s pack availability and any other added value features are in the Government’s best interest

In addition to traditional large businesses that can supply these packs such as Cardinal, Medline, and Deroval, the 65 II A FSS has five small businesses under contract that can provide custom packs. The following is a list of those contractors:

<u>Contractor</u>	<u>Contract #</u>	<u>Phone #</u>
Magnum Medical	V797P-4285A	800-336-9710
Windstone Medical	V797P-4333A	406-259-6387
Medikmark	V797P-4291A	847-887-8400
Dimension Medical	V797P-4283A	972-516-9371

Please relay any questions on the VA FSS Custom Pack Program to Paul Skalman at (708)786 5247 or Paul.Skalman@med.va.gov.

Random Facts...Jupiter is the planet with the shortest day: slightly under 10 hours. However, its years are 12 times as long as ours.

In 1951, Jack in the Box opened its first restaurant in San Diego, California, pioneering the drive-thru concept and featuring 18-cent hamburgers.

The phrase "guinea pig" originated when a tax was imposed on powder for Whigs in England to help pay for the war with Napoleon. The list of those who had paid the guinea (one pound, one shilling) was posted on their parish church door. As they were the wealthy of the day, they became known as the *guinea pigs*.

Babe Ruth holds the record for the longest complete game victory in World Series history. In 1916, as a member of the Boston Red Sox, Ruth went 14 innings to defeat the Brooklyn Dodgers.

Courtesy of coolquiz.com



New FSS and National Contract Awards

Listed below are contracts with effective award dates of 07/01/05-09/30/05. For complete information, go to www.va.gov/oamm/nac.

Federal Supply Schedules

621 I

Professional Medical Healthcare Services

	Contract# V797P-	Business Size	Effective Award Dates
The Arora Group	7006A	Large	8/15/2005-8/14/2010
Crisara Creative Therapy Ancillary Clinic	7015A	Small	9/1/2005-8/31/2010
Interim Healthcare National Services, Inc.	7021A	Large	7/15/2005-7/14/2010
Empire Medical Staffing, LLC	7022A	Small	9/1/2005-8/31/2010
National Healthcare Staffing, LLC	7023A	Large	9/1/2005-8/31/2010
The OMO Group, Inc.	7024A	Small	8/15/2005-8/14/2010
Innovative Placements, Inc.	7025A	Large	8/1/2005-7/31/2010
InGenesis, Inc.	7026A	Small	8/15/2005-8/14/2010
Healthcare Staffing Inc.	7027A	Large	9/1/2005-8/31/2010
NurseCorps, Inc.	7028A	Small	9/1/2005-8/31/2010
Reliable One Staffing Services LLC	7029A	Small	9/1/2005-8/31/2010
Cancer Carepoint, Inc.	7033A	Small	9/24/2005-9/22/2010

65 II A

Medical Equipment and Supplies

	Contract# V797P-	Business Size	Effective Award Dates
AVID Medical, Inc.	4816A	Small	7/15/2005-7/14/2010
Lombart Instrument	4817A	Small	7/21/2005-7/20/2010
Hospira Worldwide, Inc.	4818A	Large	7/15/2005-7/14/2010
Retractable Technologies, Inc.	4819A	Small	7/15/2005-7/14/2010
Allergy Buyers Club.com	4821A	Small	7/15/2005-7/14/2010
Allied 100, LLC	4822A	Small	8/1/2005-7/31/2010
Health Directions, Inc.	4823A	Small	7/15/2005-7/14/2010
Biologics, Inc.	4824A	Small	7/15/2005-7/14/2010
CIMOIC Company, Inc.	4825A	Small	9/15/2005-9/14/2010
The Scope Exchange, Inc.	4826A	Small	8/1/2005-7/31/2010
Commercial Marketing Group Corp.	4827A	Small	7/27/2005-7/26/2010
Cambridge Systems, Inc.	4828A	Small	8/1/2005-7/31/2010
Star Cushion Products, Inc	4829A	Small	8/1/2005-7/31/2010
Direct Medical Inc.	4830A	Small	9/1/2005-8/31/2010
CNS Inc.	4831A	Small	9/1/2005-8/31/2010
Comprehensive Care Providers	4832A	Small	8/15/2005-8/14/2010
LMA North America, Inc.	4833A	Large	9/15/2005-9/14/2010
Vasomedical, Inc.	4835A	Small	9/15/2005-9/14/2010
Low Vision Aids, Inc.	4836A	Small	9/15/2005-9/14/2010
Bioness Inc.	4837A	Small	9/15/2005-9/14/2010
Catheter Research, Inc. DBA Thomas Med	4838A	Small	9/15/2005-9/14/2010



Echo Instruments	4839A	Small	9/15/2005-9/14/2010
Alts- Medical, Inc	4841A	Small	9/15/2005-9/14/2010
Kelly McGuire dba Precision Honing	4844A	Small	9/15/2005-9/14/2010

**65 II C
Dental Supplies**

	Contract # V797P-	Business Size	Effective Award Dates
Schick Technologies, Inc.	3024M	Small	9/15/2005-9/14/2010
Dentsply Prosthetics	3052M	Large	9/1/2005-6/14/2010
Pelton & Crane	3056M	Small	8/1/2005-7/31/2010
Kerr Corp.	3057M	Large	8/1/2005-7/31/2010
Ormco Corporation	3059M	Large	8/1/2005-7/31/2010
Harry J. Bosworth	3062M	Small	9/1/2005-8/31/2010
GC America	3063M	Large	8/15/2005-8/14/2010
3M ESPE	3064M	Large	9/1/2005-8/31/2010

**65 Part 1B
Pharmaceuticals**

	Contract # V797P-	Business Size	Effective Award Dates
FSC Laboratories, Inc.	5817X	Small	8/1/2005-7/31/2010
BioMarin Pharmaceuticals	5849X	Large	7/15/2005-1/31/2006
Intendis, Inc.	5857X	Large	9/1/2005-11/30/2005
Forest Laboratories, Inc.	5859X	Large	7/15/2005-7/14/2010
Nitromed	5861X	Large	9/15/2005-12/15/2005
MedImmune, Inc.	5862X	Large	9/1/2005-8/31/2010
DAVA Pharmaceuticals, Inc.	5863X	Small	9/15/2005-9/14/2010

**65 Part VII
Invitro Diagnostics/
Reagents**

	Contract# V797P-	Business Size	Effective Award Dates
Meretek Diagnostics, Inc.	5858X	Small	7/15/2005-7/14/2010

**65IIF
Patient Mobility Devices
(Including wheelchairs, scooters, walkers, etc.)**

	Contract # V797P-	Business Size	Effective Award Dates
Cascade Designs, Inc.	3058M	Small	8/1/2005-7/31/2010
Innovation In Motion	3060M	Small	8/1/2005-7/31/2010
Aspen Seeting, LLC	3061M	Small	8/1/2005-7/31/2010
Lightning HandCycles	3065M	Small	8/15/2005-8/14/2010
Mercer County Rehab Supply, Inc.	3066M	Small	9/1/2005-8/31/2010
Richardson Products, Inc.	3068M	Small	9/1/2005-8/31/2010

**65 VA
X-Ray Equip/Supplies**

	Contract # V797P-	Business Size	Effective Award Dates
Liquid Monitor Inc.	3067M	Small	9/1/2005-8/31/2010

For additional information on the above, contact the Federal Supply Schedule Service at (708) 786-5180



Pharmaceutical Items: Product

For additional information, contact Karen A. Law-Robinson at (708) 786-4985 or Karen.Law-Robinson@med.va.gov